



# Curriculum Vitae

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## Personal Statement

Internationally experienced Operations Specialist with a strong technical base and a record of achievement in highly competitive, service and cost sensitive food & dairy manufacturing environments. A highly visible senior manager and accomplished leader who brings proven success in challenging environments and the passion and commitment to deliver people-centred profitable organizational change.

## Skills

Change Management and Culture Refocus  
Developing and Motivating People  
Communication, Negotiation and Influencing  
Strategic Planning and Tactical Delivery  
Problem Solving after Acquisition

Securing Optimum Manufacturing Costs and Efficiencies  
IT Literacy and MRP Implementation  
Overcoming technical challenges  
Scoping and Managing Large and Complex Projects

## Education

**National Diploma in Food Technology**  
Dairy Specialization

Various Internal auditor courses covering ISO, HACCP and H&S

Recent Internal consultant foundation course

Various Microsoft courses covering Excel, Access and Word

## Current Employment

**Process Improvement & Product Services / 2020 Development Company LLC 2007 to present**

Business improvement consultancy

Developed links with food industry manufacturers to highlight business improvement opportunities and provided the service of project management to a 24/5 operation and realise these opportunities resulting in operational cost reductions of over \$2.5M within one year.

Identified and implemented process changes and controls in a bespoke process to provide yield improvement and process simplification leading to reduction in lead time for a business to business supplier, with a return on investment of less than one year.

### **Senior Group Project Manager Agrana Fruits SA**

January 2003- 2007

Reporting to Group Executive Board in France, with global accountability for fire protection project investments on all sites.

Supporting construction, technical facilities and technical team developments in Austria, Turkey and Mexico.

Managing, developing and implementing controls on the global logistical movements and procurement of 50,000 stainless steel vessels with a combined asset value in excess of €50m.

### **Work History**

#### **Director of Operations USA Agrana Fruits SA**

January 2000 – December 2002

Reporting directly to the US Chief Executive and leading over 250 people in multi-shift operations.

During a crisis was asked to relocate to USA to take on the task of stabilising operations and improve customer service levels by introducing standard practices & procedures.

#### **Director of Operations Australia**

**Agrana Fruits SA**

1996-1999

Relocated to Australia to raise operational performance and improve declining customer confidence in the former family business which had been acquired several years earlier.

Reported jointly to the General Manager Australia and the Group Board, leading a team of around 80 people on multiple shifts.

#### **Factory Manager Sias Foods (UK) Ltd, Northants**

**Agrana Fruits SA**

1991-1996

Promoted quickly from initial appointment as Production Manager in this newly constructed UK facility which grew rapidly to £20m sales and 90 people.

### **Achievements**

As Senior Project Manager, managed the global fire safety investments and supported technical development of the teams and processes in Austria, Turkey and Mexico. Responsible for defining and implementing a group wide web based **RFID** container logistics management system.

- Reduced fire insurance premiums by **€400k** through implementing **12** international fire-protection projects in **1** year
- Improved utilisation of **60,000** containers and reduced cost by **€7M** through implementing a **10** site web based **RFID** tracking information system.

When Director of Operations USA, relocated to stabilise operations and improve service levels by establishing standard procedures while leading over **250** people in multi-site and shift operations.

- Working with external consultants enabled the implementation of programmes to reduce the operating costs by **\$2m** or **18%** year on year.
- Led engineering & process review to develop existing continuous & batch processes and equipment to gain a **40%** increase in output, avoiding major capital investment while meeting growth of **13%** year on year.

While Director of Operations Australia, asked to relocate to Australia to turn around the operational performance and rebuild customer confidence in the former family business which had been acquired several years earlier.

- Developed and managed a program to reconfigure the facility and implement new production processes to convert the operation to high-achieving business unit, while increasing net profits from <1% to >11%, despite pressures on gross margins.
- Completely revised personnel procedures to develop and apply new processes, revise grading structures and operational monitoring to empower the operational team thereby reducing labour costs by 13%.

As Factory Manager UK, advanced rapidly following initial appointment as Production Manager of this newly constructed UK facility, which grew rapidly to £20m sales and 90 employees.

- Successfully obtained ISO certification.
- Introduced computerised planning to improve service levels and reduce operational costs.

### **Manufacturing Experience:**

**Dairy processing:** Butter & Specialized Powder Processing, Cream, Dessert & Cheese production.

- Constructed setup and ran a dairy producing creams, milks, yogurt and ice cream.
- As youngest production manager held responsibility for a complex multi product site, 200+ people.
- Completed in-company training course covering all aspects of milk processing.

**Ice Cream Manufacture:** Various roles with different organizations.

- Setup and ran a dairy to produce, milks, creams, yogurts and Ice cream.
- Commissioned a plant in Kuwait to meet client's operational expectations.
- Joined new company and led production team to meet exacting customer expectations.

**Retail packaging:** Baby food and low acid canned products in glassware and tin cans.

- Supervisory and equipment operation level.
- Full process responsibility outside of office hours.
- Raw material inspection and size reduction.

**Bakery high risk products:** Fresh egg based products supplied to the retail trade.

- Managed the introduction of new lines while maintaining output of existing products.
- Successfully constructed, staffed and commissioned a line for frozen products.

**Fruit Processing:** 20+ years of hands on and process management covering all aspects of fruit processing from raw material to finished product using apples, bananas, cherries, mangoes, passion fruit to raspberry and strawberry .

- Joined international group and led production to implement ISO standard.
- International assignments in Australia & USA to improve operational performance, through developing teams and attacking the everyday issues.
- Implemented database systems to capture quality information and improve specification adherence.

**Technical Expertise:** Technical support resource for Turkey, Bohemia, Austria, Poland and Mexico.

- Turkey was a site that required operational and quality improvement to meet customer expectations.

- Poland and Bohemia were well established sites; I was responsible for auditing their compliance to group standards.
- Mexico handled raw fruit to process pulps and purees, I project managed the revision of layout and implementation of fire safety solutions during a capital expenditure program.

**EDUCATION:** National Diploma, Food Technology (Dairy Specialisation)